



## Gregg Brown, MBA, SIOR

Senior Vice President  
Managing Director

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### Major Clients Represented

- All American Gymnastics
- Buhler Industries
- EAPC
- Hegg Realtors
- IBM
- Nestle
- Nielsen
- Profile by Sanford
- Pure Fitness
- RMB Associates
- Sanford Health
- Signature Companies
- Teach for America
- USO
- Verizon

### Scope of Service

Gregg has spent the past 23 years in commercial real estate himself within landlord advisory, tenant representation, and corporate real estate services. He specializes in providing his clients with expertise in lease and sale negotiations, financial analyses, property marketing, and portfolio management. As part of his extensive real estate background, Gregg has closed in excess of 2 million square feet of transactions.

### Background & Experience

Prior to joining NAI Sioux Falls, Gregg was a Senior Managing Director at Newmark Knight Frank/ Grubb & Ellis in Washington, DC for the past 9 years, where he was responsible for managing corporate accounts, landlord leasing, and tenant representation assignments. He started his brokerage career in 1998 at the boutique firm of Morris-McNair & Associates. Gregg began his real estate career with Realty Investment Company, Inc., in 1995. He served as the acquisition coordinator for office and apartment properties located in Maryland, Florida and Indiana and also served as a commercial property manager for a suburban office portfolio in Maryland.

### Professional Affiliations & Designations

- Licensed Real Estate Broker, in the states of South Dakota, North Dakota, Minnesota, Maryland, Virginia, and the District of Columbia
- Society of Industrial and Office Realtors (SIOR)  
A professional symbol of the highest level of knowledge, production and ethics in the real estate industry.

### Education

- Master of Business Administration, Finance
- Bachelor of Arts, History