



## Bill Connelly

Vice President  
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“

*Bill has proven time and again to be the most professional, hardworking, knowledgeable and personable agent I have ever worked with.*

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### Scope of Service

Bill Connelly, Vice President with NAI Sioux Falls, has been with the firm since 2008. Bill's primary area of expertise is the representation of sellers/landlords and buyers/tenants in the sale and leasing of industrial and investment properties. Bill's attention to detail and ability to bring people together to get things done proves to be an asset for creating positive results for his clients. Bill maintains a strong network of owners, tenants and brokers. He handles every step of the real estate process for his clients, including telephone prospecting, site searches and negotiating final lease or purchase agreements.

### Education

- Bachelor of Science Degree in Business  
University of South Dakota, Vermillion, SD

### Background & Experience

Bill Connelly is an integral part of NAI Sioux Falls with over 30 years of experience in sales, marketing and management. He has been recognized as a leader in sales and marketing and in the ability to negotiate solutions to complex tasks. Bill has attended numerous seminars and training programs in Professional Selling Skills, including Miller Hieman Large Account Management programs. He served as President of the South Dakota Staffing Association and Vice President of Sales and Marketing Executives of Sioux falls, also serving on that organization's Board of Directors.

### Professional Affiliations & Designations

- Licensed Real Estate Broker, State of South Dakota

### Testimonials

*"Bill Connelly played a key role in securing the ideal building and location for our new business, The Sioux Falls Diamonds Fastpitch Softball Club. We had very specific needs and unique challenges due to the nature of our business. Bill listened to our needs and spent many hours personally guiding us through the required processes to ensure that our business's use fit the location of the chosen building. Bill's professionalism and expertise in the area of commercial real estate made the process of finding a building and opening our new competitive softball practice facility a seamless and problem free process."*

**Sandy Delker-Holbert & Michael Wetrich/By The Threads, LLC. The Sioux Falls Diamonds Fastpitch Softball Club**

*"Bill Connelly has been my real estate representative in Sioux Falls for five years and in all that time he has proven to be invaluable to the success of my commercial properties business. In all my years dealing with commercial real estate transactions, Bill has proven time and again to be the most professional, hardworking, knowledgeable and personable agent I have ever worked with. Bill tackles each new transaction-no matter the size, with his tireless energy, excellent negotiating skills and vast experience, ensuring that the best deal is achieved, no detail is overlooked and that the sale goes through on time with both parties involved satisfied. I very highly recommend Bill for any real estate venture you may be considering."*

**Barry Thompson/Storage Properties, LLC**